

Public Sector Leadership Bio



Michelle Watson

Vice President, SLED

Michelle Watson serves as Vice President of State and Local Government and Education (SLED) at Lumen Technologies. In this role, Michelle is responsible for the overall market strategy and profitability within the Lumen Public Sector's SLED segment, which includes state and local governments, K-12 schools, public safety and higher education institutions nationwide. In addition to growing sales and revenue, she is also responsible for business development, strategy and contract management.

Michelle's current role builds on more than 25 years of industry experience in various leadership positions. She spent the first years of her career in a variety of technical roles, including in network engineering and product management. Michelle has developed a reputation for building successful teams in a highly competitive and technical environment that deliver an exceptional customer experience.

Her approach has been recognized through her appointment to several leadership programs in addition to receiving multiple Circle of Excellence awards.

Michelle holds a Bachelor of Science degree in industrial engineering from North Carolina State University. Michelle and her husband reside in Charlotte, NC.