

**Appendix C, Pricing Index**  
**CenturyLink Communications, LLC DIR-TSO-4330**  
**(per Amendment 3)**

PRODUCT DESCRIPTION	Product/Service Category Number	DIR Customer Discount % off MSRP
<b>Adtran</b>		
General Hardware	A	35.89%
General Hardware	ACN	39.18%
NetVanta Routers & Switches	B & K	43.56%
Accessories	F	9.59%
Private Label ProServices and BlueSocket WLAN	R	33.70%
ProCloud Service	X	23.29%
Optional ProCloud and Bluesocket Software	Y	10.14%
Cables: Total Access 1500, OPTI & MX	G	8.49%
ProServices and S/W (maintenance & Install Srvc)	E, E1, E3, E4	12.33%
Training	T	12.33%
<b>Ciena</b>		
OneControl Advanced Software, Cert Training; OEM, IRM;	E	0.00%
6500 Software, 6500 Photonics, 6500 MSPP, 6500 & 8700 MISC	F	39.18%
PLOPT A/B, 6500 100G/40G/10G, Waveserver, 8700; Zseries main list of codes	J	23.83%
Packet Networking (39xx/51xx), 54xx Misc Commons; PLOPTD/E	L	46.85%
Opt. Transport Misc Commons; PLOPTF	R	65.48%
One Control Base software, ESM software; Zseries LAD & Packet	U	33.70%
Blue Planet Orchestrate (BPO)	U	34.00%
BP Unified Assurance & Analytics (UAA)	U	34.00%
BP Route Optimization & Analysis (ROA)	ROA	23.00%
BP Inventory (BPI)	U	34.00%
Blue Planet Smart Support, Training, Professional Services	E	0.00%
Packet Networking SFP/XFPs; 61xx; 5430/5410; 6200	V	55.61%
2150, 2110	Y	77.53%
Implementation & consulting services; maintenance services	K	17.81%

**Software must be bundled with hardware. This contract does not allow standalone software purchases.**

PRODUCT DESCRIPTION	Product/Service Category Number	DIR Customer Discount % off MSRP
<b>Avaya</b>		
<b>Unified Communications - Primarily Avaya Red</b>		
Aura Communication Manager	1P / 2P/ 3P	47.07%
System Manager	1P / 2P/ 3P	47.07%
Session Manager	1P / 2P/ 3P	47.07%
Session Border Controller for Enterprise	1P / 2P/ 3P	47.07%
Avaya Aura Messaging	1P / 2P/ 3P	47.07%
ESNA Officelinx	1P / 2P/ 3P	47.07%
Modular Messaging	1P / 2P/ 3P	47.07%
Phones	1P / 2P/ 3P	47.07%
Presence	1P / 2P/ 3P	47.07%
Breeze	1P / 2P/ 3P	47.07%
Aura Web Gateway	1P / 2P/ 3P	47.07%
Aura Conferencing	1P / 2P/ 3P	47.07%
Equinox Clients	1P / 2P/ 3P	47.07%
Equinox Attendant	1P / 2P/ 3P	47.07%
One-X clients	1P / 2P/ 3P	47.07%
Meeting Exchange	1P / 2P/ 3P	47.07%
Data Products	6P	36.44%
<b>Unified Communications - Primarily Avaya Blue (Nortel)</b>		
Pod FX	7P	24.93%
CS1000	4P /5P	36.44%
Callpilot	4P /5P	36.44%
HMS 400	4P /5P	36.44%
Application Enablement Services	4P /5P	36.44%
Phones	4P /5P	36.44%
CS1K soft client	4P /5P	36.44%
<b>Contact Center - Both Avaya Red and Blue</b>		
Avaya Aura Contact Center	4P /5P	36.44%
Elite	4P /5P	36.44%

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PRODUCT DESCRIPTION	Product/Service Category Number	DIR Customer Discount % off MSRP
<b>Contact Center - Both Avaya Red and Blue (cont'd)</b>		
Elite Multichannel	4P /5P	36.44%
Application Enablement Services	4P /5P	36.44%
Oceana	4P /5P	36.44%
One-X Agent	4P /5P	36.44%
Call Management System	4P /5P	36.44%
Control Manager	4P /5P	36.44%
Desktop Wallboards	4P /5P	36.44%
WFO - Workforce Optimization	4P /5P	36.44%
IQ	4P /5P	36.44%
Callback Assist	4P /5P	36.44%
Interaction Center	4P /5P	36.44%
Proactive Contact	4P /5P	36.44%
Syntelate software	4P /5P	36.44%
Contact Recording & Quality Monitoring	4P /5P	36.44%
Operational Analyst	4P /5P	36.44%
Proactive Outreach Manager	7P	24.93%
Avaya Experience Portal	7P	24.93%
Nuance Speech	7P	24.93%
Avaya Contact Center Select	9P	47.29%
<b>Equinox Conferencing and Video</b>		
Equinox R9 Collaboration	8P	46.85%
Scopia Video	8P	46.85%
<b>SMEC - Small Medium Business</b>		
IP Office	9P	47.29%
IP Office Voice Mail	9P	47.29%
IP Office Contact Center	9P	47.29%
Avaya Contact Center Select	9P	47.29%
<b>Maintenance</b>		
MS - Maintenance Service	1S	28.22%

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APS - Professional Services (installation)	2S	9.04%
AOS - Operate Services	3S	9.04%
MS - Maintenance Service	5S / 1J	33.70%
MS - Maintenance Service	6S / 1J	33.70%
MS - Maintenance Service	7S	22.19%
UC Subscriptions	8S	12.33%
CC Subscriptions	9S	12.33%
System - Non-Discountable	1Z	0.00%
MT Svcs - Current	1C	33.70%
MT Svcs - Non-Current	1N	22.19%
<b>Aerohive</b>		
<b>Products/Services</b>		
Aerohive Hardware*	A	39.18%
Aerohive Software	B	45.20%
*Hardware includes all brackets, rails, and cables		
Aerohive Support Renewals (Maintenance)	C	23.29%
Training	T	6.85%
<b>Polycom</b>		
<b>Hardware/Software</b>		
Accessories	DC6	13.97%
Audio/ IP Phones	DC8	19.45%
Software/ Video	DC10	25.48%
Video/ some audio	DC12	30.41%
Network	DC14	33.70%
Conf Phones	DC16	41.37%
Polycom Service (Maint. & Install Service)	DC2	0.00%
Polycom Service (Maint. & Install Service)	DC3	3.56%
Polycom Service (Maint. & Install Service)	DC4	9.04%
Westcon Service (Maint. & Install Service)	DC11	25.48%
Westcon Service (Maint. & Install Service)	DC13	30.96%
Westcon Service (Maint. & Install Service)	DC15	36.44%
Re-Activation fee, Power Cords, and Kits	DC99	0.00%

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PRODUCT DESCRIPTION	Product/Service Category Number	DIR Customer Discount % off MSRP
<b>Infinera</b>		
Infinera Hardware	A	66.57%
Infinera Optical	B	66.57%
Infinera XT-500/3300/36000 Family	C	44.66%
Infinera Software	D	67.12%
Infinera Support/Maintenance	E	0.00%
Infinera Training	F	0.00%
Infinera Installation Services	G	0.00%
<b>Nokia</b>		
Nokia Switches and Routers (SR, SAS, SAR, IXR)	NA	55.62%
Nokia Optical (PSS)	NA	55.62%
Nokia Microwave (Wavesense)	NA	33.70%
Nokia Software (SAM)	NA	56.17%
Nokia Support/Maintenance	NA	56.17%
Nokia Training	NA	45.20%
Nokia Installation Services	NA	23.29%

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