

Lumen Channel Partner Program

Technology solutions for next-gen channel partners

Lumen built a partner program for the future. As businesses continue to revolutionize how they collect, share and consume data, Lumen helps them unleash their digital potential with powerful networking, edge cloud, cybersecurity, and collaboration solutions. The Lumen Channel Partner Program provides the resources and training to ignite growth for your customers and business — with solutions that are quick, secure and effortless. As a Lumen Channel Partner, get access to world-class sales, marketing, development, operational and maintenance support throughout the entire customer lifecycle.



Grow with Lumen

Generous commissions, order management and support and sub-agent recruitment assistance



Comprehensive portfolio

A trusted partner to help solve your customers' demands for reliable and secure connections



Innovative marketing support

Co-branded sales and marketing assets, prospecting events and messaging to help you drive demand



Live and on-demand training

Product, program and industry training to help you become experts on the latest technology



Networking

Hybrid Networking

- Dedicated Internet
- Ethernet
- MPLS IP VPN
- Private Line
- SD-WAN
- Wavelength

Network-as-a-Service

- Internet On-Demand
- Ethernet On-Demand
- IP VPN On-Demand

Business Bundles

- Business Internet
- Business Wi-Fi



Edge Cloud

Cloud Services

- Edge Bare Metal
- Edge Gateway
- Edge Private Cloud
- Cloud Application Manager
- Cloud Connect
- Data Centers
- Network Storage
- Application Delivery Solutions
- Lumen® Vyvx® video services

Integrated Solutions with Cloud Applications

- Big Data as a Service
- Smart Solutions
- Lumen® Solutions for SAP
- Resiliency Services
- Center of Excellence



Cybersecurity

Network and Application Protection

- Secure Access Service Edge (SASE)
- DDoS Mitigation Service
- Application Protection
- Perimeter Security
- Managed Zero Trust Network Access (ZTNA)

Threat Intelligence, Detection and Response

- Managed Detection and Response
- Rapid Threat Intelligence
- SOCaaS
- Managed SEIM
- Vulnerability Assessment

Security Consulting

- Advisory Services
- Workshops and Planning
- Compliance and Framework Assessments
- Vulnerability Management
- Security Assessment



Voice and Unified Communications

VoIP

- Lumen® Voice Complete®
- Hosted VoIP
- SIP Trunking

Unified

Communications

- Lumen® Solutions for Webex
- Lumen® Solutions for Microsoft Teams
- Lumen® Solutions for Zoom

Traditional Voice

Lumen® Solutions for Contact Center



Managed Services & Consulting

Network and

Communications Practice

Edge and Applications Practice

Smart Solutions Practice

Exclusive benefits to help you succeed

Take advantage of our Lumen Partner Incentives to earn generous payouts in addition to your standard sales commissions. Customer promotions can help you deliver more competitive pricing to your customers to close more deals. Visit the Lumen Partner Portal or contact your Channel Manager to learn more about current incentives and promotions.

Learn more about the Lumen Channel Partner Program

For more information, email partners@lumen.com or visit: lumen.com/partners

lumen.com/partners | partners@lumen.com

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