

Lumen® Channel Partner Program

Advanced IT solutions for next-gen channel partners



Lumen has built a partner program for the future. As businesses continue to revolutionize how they collect, share and consume data, the Lumen platform helps them meet growing data and application needs with the extraordinary capabilities of our platform and the strength of our fiber infrastructure.

The Lumen Channel Partner Program provides resources and training you need to help customers embrace emerging technologies that will reshape their business, while growing your own. As a Lumen Channel Partner, you have access to world-class sales, marketing, development, operational and maintenance support throughout the customer lifecycle. **Together with Lumen, you will deliver powerful global and technology solutions for your clients.**



Grow with Lumen

Generous commissions, order management and support, and sub-agent recruitment assistance



Comprehensive portfolio

A trusted partner to help solve your customers' demand for reliable and secure connections



Innovative marketing support

Automated co-branded campaigns, prospecting events and messaging to help you drive demand



Live and on-demand training

Product, program and industry training to help you become experts on the latest technology

Adaptive Networking



Hybrid Networking

- Dedicated Internet
- Ethernet
- MPLS/IP VPN
- Private Line
- SD-WAN
- Wavelength
- Fiber+ Internet

Business Bundles

- Business Internet
- Business Wi-Fi
- Fiber+ Internet

Edge Cloud & IT Agility



Cloud Services

- Edge Bare Metal
- Edge Gateway
- Edge Private Cloud
- Edge Orchestrator
- Cloud Application Manager
- Cloud Connect
- Dynamic Connections
- Data Centers
- Network Storage

Edge Application Delivery

- Content Delivery Network
- Application Delivery Services
- Mesh Delivery
- CDN Load Balancer
- CDN Object Storage
- Media Transformation
- Vyvx® Video Service
- Managed Hosting
- Data Centers
- Dynamic Connections

Integrated Solutions with Cloud Applications

- Big Data as a Service
- Smart Solutions
- Solutions for SAP
- Resiliency Services
- Center of Excellence

Connected Security



Network and Application Protection

- Secure Access Service Edge
- DDoS Mitigation Services
- Application Protection
- Perimeter Security
- Managed Zero Trust Network Access

Threat Intelligence, Detection and Response

- Managed Detection and Response
- Incident Response
- Rapid Threat Intelligence
- SOCoaaS
- Managed SIEM
- Vulnerability Assessment

Security Consulting

- Advisory Services
- Workshops and Planning
- Compliance and Framework Assessments
- Vulnerability management
- Security Assessment

Voice and Unified Communications



VoIP

- Voice Complete
- Hosted VoIP
- SIP Trunking

Unified

Communications

- Lumen Solutions for Webex
- Lumen Solutions for Microsoft
- Lumen Solutions for Zoom

Traditional Voice

Contact Center

Managed Services & IT Consulting



Network and Communications Practice

Edge and Applications Practice

Smart Solutions Practice

Exclusive benefits to help you succeed

Take advantage of Lumen Channel Partner incentives to earn generous payouts in addition to your standard sales commissions. Customer promotions can help you deliver more competitive pricing to your customers to close more deals. Visit the Lumen Channel Partner Portal or contact your Lumen Channel Manager to learn more about current incentives and promotions.

Learn more about the Lumen Channel Partner Program
For more information, email partners@lumen.com or visit:
lumen.com/partners

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