

SD-WAN Case Study

A state agency liquor control board



Challenges

A state agency operates 600 liquor and wine retail stores and the Liquor Control Board generates the largest revenue of any of the three dozen plus agencies

- The agency realized they had fallen behind in retail IT and thus needed to upgrade to new technology
- They were finding it hard to attract and retain security talent at all agencies and needed to protect customer data
- The customer was not able to ensure consistent security, reliability and speed at all locations
- They did not have in-house expertise to design a solution to address the challenges

Lumen Answers

- Implement a Managed Enterprise with Cisco Meraki Solution in 600 locations
- Manage the existing infrastructure which enables deeper insight into the existing network
- Deliver Managed Enterprise Services for ongoing management of the network allowing them to focus internal resources on other areas of the business

Results

- Reduced costs and simplified operations with a streamlined solution that addresses multiple store requirements
- Peace-of-mind leveraging outside expertise to take on design of network architecture
- Faster time-to-market as a result of managed services approach to implementation

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