

Lumen & Hewlett Packard Enterprise®

The future belongs to the fast.

As a global network provider, Lumen delivers end-to-end solutions for your company's voice and data networking needs—providing unified communications, security, data center, cloud, optical networking, telepresence and wireless services. We collaborate with leading technology providers in both hardware and services to help ensure your business communications needs are met.

Challenges

- IT budget deadlock
- High-profile data center transformation initiatives
- Aggressive turnaround for results

Approach

- Assess value of existing data center technology
- Align investment and IT strategies
- Unique solution to leverage existing IT to generate investment capacity

Results

- Multi-million-dollar cash infusion
- Ability to jump-start IT transformation initiative
- Long-term customer relationship development



Features and Specs

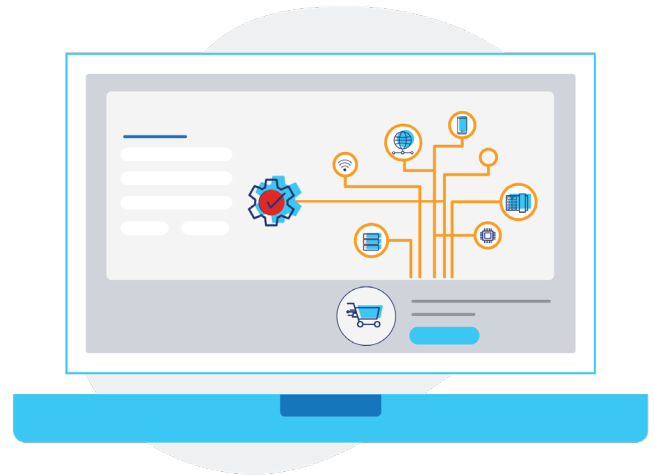
Hewlett Packard Enterprise (HPE) Infrastructure as a Service (IaaS)

HPE is a set of computing resources including server, networking and storage as a service within a monthly payment model. An HPE solution:

- Incorporates hardware, software, integration/ installation services and after sale support, bundled together in one monthly service fee
- Frees up capital funds for other strategic revenue-generating initiatives
- Offers financial flexibility
- Lowers IT costs
- Minimizes future IT debt
- Aligns costs with revenue

What differentiates HPE from the competition?

- All equipment and financial models provided by a single, trusted, industry-leading vendor
- Financial strength and staying power
- Breadth of product offering
- Product innovation award recipient
- Vendor agnostic



Why Lumen?

We partner with best-in-class equipment providers for customized business voice and data solutions; we also employ highly skilled engineers who are trained to operate our state-of-the-art equipment.

Contact your Lumen representative today.