
Public Sector

Executive Leadership Team



Zain Ahmed
Senior Vice President, Enterprise and Public Sector

As Senior Vice President, Zain Ahmed is responsible for the Lumen Technologies Public Sector route to market and the team's overall market strategy and profitability.

Zain leads a multifunctional customer-facing organization of more than 1,000 professionals responsible for business development, capture management, program management, and sales. The Lumen Public Sector encompasses the federal government, state and local government, military agencies, K-12 schools, research and education institutions, and public safety organizations.

His team is focused on delivering a platform to help organizations achieve their IT modernization and digital transformation goals by providing adaptive networking, edge cloud, connected security, and collaboration solutions with a mission-driven purpose.

Zain has 20 years of experience supporting government agencies with technology solutions. He previously served as Regional Vice President of the Lumen federal government business, which included overseeing the company's civilian, special programs and U.S. Department of Defense sales. Prior to joining the company, Zain founded an international IT recycling business based out of Dubai.

Zain has received numerous company and industry awards, including being recognized with the AFCEA 40 under 40 award and the AFCEA Bethesda Innovator of the Year award in 2019. He holds a Master of Business Administration degree from the Sloan School of Management at the Massachusetts Institute of Technology and a bachelor's degree in computer engineering from the University of Maryland, College Park.



Scott Barnett
Vice President, Department of Defense Practice

Scott Barnett leads a growing practice that provides value through industry-leading solution sets to the Department of Defense. Scott is an established leader and has held multiple management positions during his 19-year tenure with the company. Prior to his current role, Scott was the Director for the National Cable Operator Practice and Director for the ISP and Content Channels within the Level 3 Wholesale Markets Group.

Scott has 28 years of technology experience in the areas of wholesale, large enterprise, content, cable, carrier, service providers, satellite and cloud. Scott began his career in telecommunications with Southwestern Bell Mobile Systems (AT&T). Prior to Lumen, he gained sales management experience while working for several high-technology development stage organizations, including DIGEX (Verizon) and American Mobile Satellite Corporation.

A native Virginian, Scott has lived in the national capital area for most of his life. He holds an undergraduate degree from Radford University and a graduate degree from National-Louis University. He is married and has two children. He enjoys volunteering for non-profit organizations such as the Northern Virginia Therapeutic Riding Center, AFCEA and the USO.



Jason Schulman
Vice President, Federal Sales Civilian

As Vice President, Jason is responsible Lumen's Civilian Federal government business within the public sector. He has been with the company since 2008 and leads go-to-market efforts that help drive IT modernization and network transformation initiatives across large government agencies; including the U.S. Department of Veterans Affairs, U.S. Department of Interior, U.S. Department of Agriculture, Social Security Administration, and the U.S Postal Service.

Jason has 25+ years of sales, business development and management experience working with the Federal Government Market, Systems Integrators and Fortune 500 companies. His specialties include telecommunications networking, IT hardware and software solutions, network security, cloud services, shared services environments and IT network evolution and modernization planning.

He received his bachelor's degree from University of Maryland, College Park.



Daniel Klein
Vice President, Program Management

As Vice President, Dan is responsible for developing, implementing, and executing strategic program management excellence across Lumen Public Sector, ensuring the successful end-to-end delivery of projects and programs. Dan joined Lumen Technologies as a global operations and corporate development executive with experience in technology, defense, and security industries.

Serving multiple strategy and execution roles in the Americas, Asia, and Europe, leading Federal Operations, focusing on U.S. Federal Government business, accountable for digital transformation across contract management, quote to consumption processes, compliance, service delivery, incentives, and partner management. He's recognized as a results-driven software and services leader with extensive business development, strategic alliances, operations, international team leadership, partner relationship building, and project management experience.

Dan served as a U.S. Air Force officer managing global crisis operations centers in Greece, South Korea, and Saudi Arabia, led State/Local government supply chain initiatives, and managed customer operations and partner management at two startup companies and an SAP Company. An authentic diversity and inclusion advocate, Dan has been recognized for several years as an ally executive.

Dan holds an M.S. degree in Information & Telecommunication Systems from The Johns Hopkins University and a B.S. in Electrical Engineering with minors in Economics and Engineering Management from Rose-Hulman Institute of Technology. Outside of work, Dan and his family enjoy outdoor activities and exploring new travel destinations.



Sonia Ramsey

Regional Vice President, State & Local Government and Education

Over the course of her 25-year career, Sonia Ramsey has helped thousands of customers successfully embrace technology to transform and thrive. In her current role as Regional Vice President of State and Local Government and Education (SLED) at Lumen Technologies, Sonia leads an award-winning team responsible for overall market strategy and profitability within the SLED segment, which includes state and local governments, K-12, public safety and higher education institutions nationwide.

In addition to oversight for multimillion dollar contracts, her day-to-day responsibilities include business development, capture management, sales and service assurance.

A seasoned global sales leader, Sonia has a reputation for building successful teams and revenue growth in large technology companies across the Americas, Europe, Middle East, Africa and Asia. Sonia has developed a customer-centric approach that uses the power of technology to help meet the Public Sector's unique needs. A recent, highly publicized project includes her work to pioneer and deliver a pop-up solution for securing election polling kiosks and pollbooks for one of the nation's largest cities during the 2019 election season.

Her approach has been recognized with several awards, including Lumen's CEO Award as well as several President's Circle awards. She was also recognized as a Top 100 Global Sales Leader by The Modern Sale and as a 2020 Industry Leader of the Year by State Scoop.

Before her current role, she held several leadership positions at Level 3 Communications, where she served as an executive mentor and was also a founding board member of the company's Women's Network.

Sonia holds a bachelor's degree in Business Administration from National University and has completed executive leadership programs at the Daniels College of Business at the University of Denver as well as UNC Kenan-Flagler Business School. Sonia is also a proud wife and mom to three sons, with her youngest son currently serving in the U.S. Marine Corps. When she's not working, Sonia enjoys cooking, hiking and volunteering for her local senior and children's organizations.

**Tom Sewolt****Senior Director, Base and Program Management**

Tom Sewolt is Chief of Staff in his Sr Director of Base and Program Management role. With more than 25 years of industry and government experience, Tom has held leadership positions in procurement, contracting, sales, human resources and operations. He joined the Public Sector organization in 2003 and currently leads several core functional areas within Lumen's Public Sector including Program Control, Compliance, Business Operations and Customer Engagement.

Tom is passionate about diversity, equity and inclusion, believing that belonging is the ultimate driver of success. He encourages others to collaborate within and beyond their teams to build compelling relationships. Tom is skilled at challenging the status quo to drive initiatives and develop others, ensuring accountability with a clear sense of ownership, while designing 360 feedback.

Tom graduated summa cum laude from Regis University and holds a bachelor's degree in Business Administration. He is a member of the National Property Management Association and the National Contract Management Association

Malica Evans**Senior Director, Capture and Proposals**

In this role, using her unique and diverse leadership skills and experience, Malica is transforming our Capture & Proposal model to drive continued growth and developing winning strategies to increase Public Sector PWIN. Malica works in close partnership with the rest of the Lumen Public Sector "Eco" teams to develop an integrated model for campaigns to capture new market share in selective focus areas for Public Sector.

Before joining Lumen, Malica was the Director Proposal & Capture Management at AT&T winning over \$14B retention, growth, and acquisition opportunities. She brings over 19 years of telecommunications experience, performing in multiple roles from Executive Assistant, Operations Management and Network Security Analyst. She is also a retired Navy Chief Petty Officer, with over 21 years of leadership experience. She has the innate ability to develop & motivate high-performing teams, reengineer and transform processes to drive resource optimization, turn around under-performing programs, increase profitability through marketing campaigns and strategic partnerships.

Malica has a bachelor's degree in Business Administration from Strayer University, graduating Cum Laude. She is a member of Alpha Sigma Lambda National Honor Society and PMP certification. Malica is active within her community serving on the Parks & Recreation Advisory Board in NC.