Accelerate your cloud journey with VMware Cloud™ on AWS

Initiatives driving cloud migration
- Increase in IT flexibility and speed
- DC consolidation or right-sizing
- Digital transformation
- Cost optimization
- Colo or outsourcing contract changes
- Divestitures
- App Modernization
- Strategic directive from management

Cloud migration pain points
- Re-factor / re-architect apps for public cloud infrastructure
- Disrupt business critical apps while migrating
- Validate apps are meeting requirements in new environment
- Operate with new skills, tools, governance and security models

VMware and AWS Solution

AWS Global Infrastructure

Cloud IaaS capabilities
- Add dedicated host capacity in minutes
- Self-provision SDDC under 2 hours
- Add/remove capacity as needed
- Auto-scale capacity with Elastic DRS
- Flexible consumption - hourly, 1Y, 3Y
- Automate with REST APIs and PowerCLI
- Global scale - 17 AWS regions
- Subscription-based or on-demand OpEx
- Direct access to 175+ AWS services
- Continuous deployment model delivers latest VMware features and capabilities

Cost and time savings
- Lower TCO than traditional data center*
- 3 year comparison for 3,000 VMs
- 59% Recurring savings
- Infrastructure + operations

Faster and lower cost to migrate vs. native cloud**
- Save 69% by eliminating costly rework and refactoring
- Reduce migration time from years to months

Customer impact
- 71% less staff time required compared to native cloud migration
- 3 weeks from placing the order to production
- Reduced operations cost by over 60% and reduced deployment time by 72%

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*Source: The Total Economic Impact™ Of VMware Cloud On AWS, an August 2019 commissioned study conducted by Forrester Consulting on behalf of VMware