# Lumen Solutions for Zoom: biotech and pharmaceutical companies

One platform connecting your industry ecosystem

Lumen Solutions for Zoom is a UC&C solution with capabilities that allow our customers to migrate their premises-based communication and collaboration services to the cloud securely, easily, and efficiently.

# Collaborate efficiently

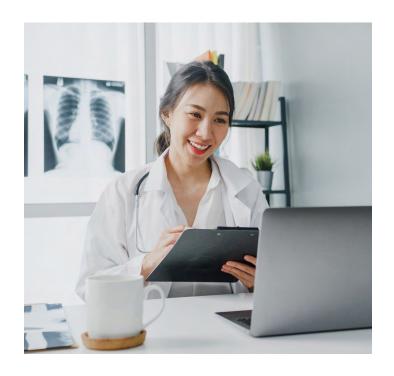
Keep up with the pace of innovation and workplace communication by bringing together teams in a virtual or hybrid space.

### **Enhance flexibility & agility**

Connect in an instant over video, phone, or chat to ramp up production or respond to potential risks.

#### Maximize patient engagement

Build trust and enhance communication between patients, investigators, and clinicians over video.



# Modern collaboration for pharma and biotech companies

- **HD video & audio:** Host meetings with support for up to 1,000 video participants and 49 videos on-screen.
- Reliability: Consistent video experience, even in low-bandwidth environments.
- Compliance and security: Multilayer security with 256-bit AES-GCM encryption.
- Workflow integration: Integrate with health information technology systems and clinical trial workflows
- Accessibility: Live transcription, multi-pinning, and keyboard shortcuts make video communications accessible.







#### **Cross-functional collaboration**

Meet and work seamlessly with internal teams and external partners using our chat, phone, and video solutions.



#### Virtual sales calls

Enable drug and medical device reps to meet with providers and physicians virtually, cutting down on time and costs of travel.



# **Manufacturing support**

Access virtual service and support on manufacturing work floors to help process efficiencies while decreasing time to market.



## Research & development

Collaborate and consult with leading experts around the world, regardless of location, to stay competitive with new innovations and research.



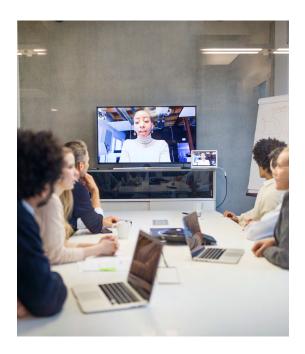
# Patient engagement

Meet with patients over video to get feedback on drug improvements, enhance medication adherence, or provide patient education.



#### Clinical trial communications

Bring together investigators, sponsors, and CROs on one platform, and conveniently check in with trial participants via video.



# Streamline communications with Lumen Solutions for Zoom

**Zoom Meetings** for virtual collaboration with clinicians, researchers, investigators patients, and customers.

**Zoom Phone** for flexible, cloudbased telephony with service across 40+ countries.

**Zoom Rooms** for video-enabled conference rooms and workspaces to support your hybrid workforce.

**Zoom Chat** for instant messaging with individuals or groups.

**Zoom Video Webinars** for trainings, conferences, and medical education.

**Zoom Events** for all-in-one virtual event management with dedicated support for corporate event spaces.



