



VOLUME 5, SECTION 8.1: PRICE NARRATIVE TABLES









8.0 RFP PRICE NARRATIVE TO AMPLIFY PRICE NARRATIVE TABLES





[Redacted]

8.1 J.9.1.5.3 (a), PRICE NARRATIVE REQUIREMENTS FOR MANDATORY IP-BASED SERVICES

[Redacted]






NHC ID	RFP Section	Optional Capability	Price Narrative Requirements for Mandatory IP-Based Services
20001	B.1.1	No	All prices shall conform to the format and structure defined herein.
Response: [Redacted]			
20002	B.1.2	No	NSP items shall have a price of zero (0) entered in the price tables.






NHC ID	RFP Section	Optional Capability	Price Narrative Requirements for Mandatory IP-Based Services
Response: 			
20013	B.1.2	No	For prices that are effective later than contract award, the contractor shall define the day, month, and year in which the prices are to become effective.
Response: 			
20015	B.1.2	No	Prices shall be provided for the entire 120 month period.
Response: 			
20018	B.1.2	No	Pricing for contract pricing years 2-10 shall be on a Government fiscal year basis.
Response: 			
20019	B.1.2	No	The contract pricing year 11 prices, if applicable, shall not extend past 120 months after the date of contract award as provided for in Section H.
Response: 			
20020	B.1.2	No	Contract pricing year 11 prices shall not be greater than year ten prices.
Response: 			

NHC ID	RFP Section	Optional Capability	Price Narrative Requirements for Mandatory IP-Based Services
20021	B.1.2	No	The first effective prices provided for any service, feature, or SED (effective within a particular contract year) shall not increase for the subsequent Government fiscal year if the first effective prices (effective within a particular contract year) are in force for less than a full 12 months.
Response: 			
20022	B.1.2	No	Proposed prices shall not change within a Government fiscal year but may vary from Government fiscal year to Government fiscal year to reflect changes, such as changes in technology, market maturity and improved commercial availability.
Response: 			
20023	B.1.2	No	Contract year 2 prices shall be the same as contract year 1 prices if contract year 1 is less than 12 months in duration.
Response: 			
20024	B.1.2	No	Contract pricing year ten prices shall not be greater than contract pricing year 9 prices if contract year ten is less than 12 months in duration.
Response: 			
20026	B.1.3	No	All prices on a row of a price table shall carry a start date, which is when the prices on that row






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			become effective.
Response: [REDACTED]			
20067	B.1.4	No	Where the contractor is allowed discretion in the application of the prices, the choices made by the contractor shall be clearly stated in the document.
Response: [REDACTED]			
20170	B.2.4.1.1 (a)	No	The price structure for domestic and non-domestic IPS shall comprise the following elements: (a) Monthly Recurring Charge per port
Response: [REDACTED]			
20171	B.2.4.1.1 (b)	No	The price structure for domestic and non-domestic IPS shall comprise the following elements: (b) Feature Charges
Response: [REDACTED]			
20178	B.2.4.1.2.3	No	When services such as ISDN, DSL, or Cable High-Speed are offered as embedded access by the contractor, the service price shall be included in the contractor's port price.
Response: [REDACTED]			






NHC ID	RFP Section	Optional Capability	Price Narrative Requirements for Mandatory IP-Based Services
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
20179	B.2.4.1.3.1	No	The contractor shall price the domestic dial-up port based on a flat monthly recurring charge for unlimited usage.
Response: [REDACTED]			
20180	B.2.4.1.3.1	No	The contractor shall price domestic dedicated access ports based on a monthly recurring charge.
Response: [REDACTED]			
20386	B.2.7.3.1 (a)	No	The price structure for NBIP-VPNS shall comprise the following elements: (a) Network Design and Engineering
Response: [REDACTED]			
20387	B.2.7.3.1 (b)	No	The price structure for NBIP-VPNS shall comprise the following elements: (b) Transport Charges
Response: [REDACTED]			
20388	B.2.7.3.1 (c)	No	The price structure for NBIP-VPNS shall comprise the following elements: (c) Feature Charges.
Response: [REDACTED]			
20393	B.2.7.4.1 (a)	No	The price structure for each MTSS Tier shall comprise the following elements:

NHC ID	RFP Section	Optional Capability	Price Narrative Requirements for Mandatory IP-Based Services
			(a) Non-Recurring Charge for each basic service listed in a given Tier
Response: 			
20394	B.2.7.4.1 (b)	No	The price structure for each MTSS Tier shall comprise the following elements: (b) Monthly Recurring Charge for each basic service listed in a given Tier
Response: 			
20395	B.2.7.4.1 (c)	No	The price structure for each MTSS Tier shall comprise the following elements: (c) Feature Charges
Response: 			
20397	B.2.7.4.3	No	The contractor shall list the MTSS Tier 2 charges in Table B.2.7.4.3-1 using CLINs which correspond to the individual services contained in Tier 2.
Response: 			
20472	B.2.9.1.1 (a)	No	The price structure for MNS shall comprise the following elements: (a) Non-Recurring Charge (NRC)
Response: 			

NHC ID	RFP Section	Optional Capability	Price Narrative Requirements for Mandatory IP-Based Services
20473	B.2.9.1.1 (b)	No	The price structure for MNS shall comprise the following elements: (b) Monthly Recurring Charge (MRC)
Response: 			
20474	B.2.9.1.1 (c)	No	The price structure for MNS shall comprise the following elements: (c) Feature Charges
Response: 			
20477	B.2.9.1.2 (a)	No	Basic MNS shall comprise the following two components: (a) Managed Network Design and Engineering
Response: 			
20478	B.2.9.1.2 (b)	No	Basic MNS shall comprise the following two components: (b) Managed Network Implementation, Management and Maintenance
Response: 			
20488	B.2.10.1.1	No	Where dedicated access is used to connect the SDP to the contractor's designated connecting POP, dedicated access prices shall be listed in Section B.3.
Response: 			

NHC ID	RFP Section	Optional Capability	Price Narrative Requirements for Mandatory IP-Based Services
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
20482	B.2.10.1.1 (a)	No	The price structure for MFS shall comprise the following elements: (a) Non-Recurring Charge per firewall for service initiation
Response: [REDACTED]			
20483	B.2.10.1.1 (b)	No	The price structure for MFS shall comprise the following elements: (b) Monthly Recurring Charge per firewall for basic service
Response: [REDACTED]			
20484	B.2.10.1.1 (c)	No	The price structure for MFS shall comprise the following elements: (c) Feature Charges
Response: [REDACTED]			
20485	B.2.10.1.1 (d)	No	Premise-based and network-based MFS basic services shall each be available in the following three tiers: d.) Tier I – providing firewall support up to 10 Mbps and up to 100 IP addresses;
Response: [REDACTED]			
20486	B.2.10.1.1 (e)	No	Premise-based and network-based MFS basic services shall each be available in the following three tiers: e) Tier II – providing firewall support for up to 100 Mbps and up to 1,000 IP addresses;





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Response: 			
20487	B.2.10.1.1 (f)	No	Premise-based and network-based MFS basic services shall each be available in the following three tiers: f) Tier III– providing firewall support for up to 1 Gbps and unlimited IP addresses.
Response: 			
20492	B.2.10.2.1 (a)	No	IDPS basic services shall be available in the following two tiers: (a) Tier I – providing IDPS support for up to and including 100 Mbps; and
Response: 			
20493	B.2.10.2.1 (b)	No	IDPS basic services shall be available in the following two tiers: (b) Tier II – providing IDPS support for over 100 Mbps and up to and including 1 Gbps.
Response: 			
20494	B.2.10.2.1 (c)	No	The price structure for IDPS shall comprise the following elements: (c) Non-Recurring Charge for basic service initiation
Response: 			

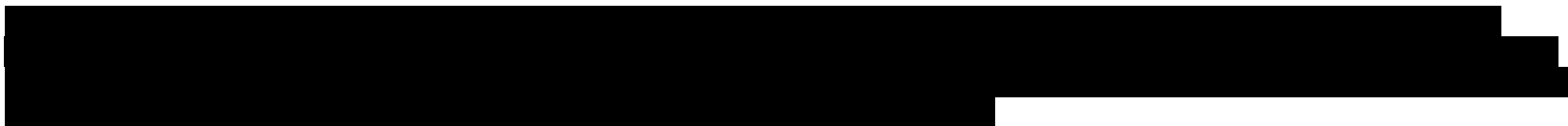

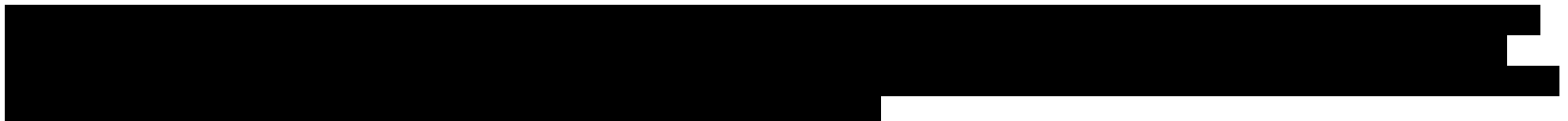
NHC ID	RFP Section	Optional Capability	Price Narrative Requirements for Mandatory IP-Based Services
20495	B.2.10.2.1 (d)	No	The price structure for IDPS shall comprise the following elements: (d) Monthly Recurring Charge per IDPS device
Response: 			
20505	B.2.10.4.1 (a)	No	The price structure for AVMS shall comprise the following elements: (a) Non-Recurring Charge (NRC) for basic service
Response: 			
20506	B.2.10.4.1 (b)	No	The price structure for AVMS shall comprise the following elements: (b) Monthly Recurring Charge (MRC) priced per server or per user
Response: 			
20507	B.2.10.4.1 (c)	No	The price structure for AVMS shall comprise the following elements: (c) Feature Charges
Response: 			
20570	B.2.11.9.1	No	The CSDE services shall be priced on an Individual Case Basis (ICB).
Response: 			
20571	B.2.11.9.1	No	In response to the SOW, the contractor shall provide a Customer Design Document (CDD) along


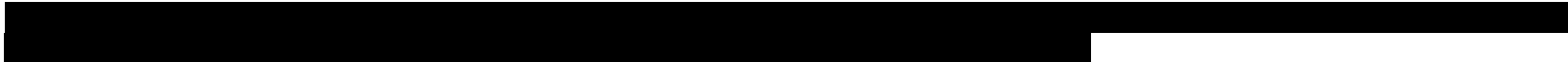

NHC ID	RFP Section	Optional Capability	Price Narrative Requirements for Mandatory IP-Based Services
			with a cost proposal.
Response: [REDACTED]			
20572	B.2.11.9.1	No	In the CDD, the contractor shall describe the proposed approach, solutions to satisfy the agency's CSDS requirements, and identify the specific services (e.g. audits, reviews, training) and deliverables to be provided.
Response: [REDACTED]			
20573	B.2.11.9.1	No	The cost proposal shall clearly identify all equipment, software, labor hours, and underlying services required for any design and engineering efforts.
Response: [REDACTED]			
20574	B.2.11.9.1	No	Where the Agency determines that contractor-provided equipment/devices are in the best interest of the Government, the contractor shall provide prices as described in Table B.4.
Response: [REDACTED]			
20701	B.3	No	In no case shall the price for the dedicated access in this Section be higher than the price for equivalent access (i.e., connection to the same POP) in Section B.2.13.


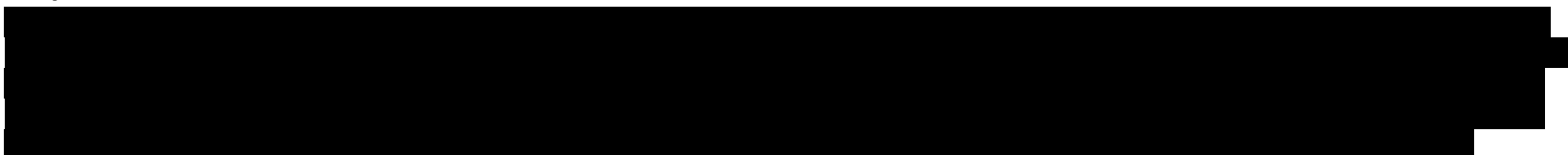
NHC ID	RFP Section	Optional Capability	Price Narrative Requirements for Mandatory IP-Based Services
Response: <div style="background-color: black; height: 15px; width: 100%;"></div>			
20713	B.3.1	No	NRCs shall not vary by SWC, but may vary by domestic region.
Response: <div style="background-color: black; height: 15px; width: 100%;"></div>			
20704	B.3.1 (c)	No	The price for providing Wireline Access shall comprise one or more of the following elements: (c) Feature Charges.
Response: <div style="background-color: black; height: 15px; width: 100%;"></div> <div style="background-color: black; height: 15px; width: 100%;"></div>			
20702	B.3.1(a)	No	The price for providing Wireline Access shall comprise of one or more of the following elements: (a) Non-Recurring Charge
Response: <div style="background-color: black; height: 15px; width: 100%;"></div>			
20703	B.3.1 (b)	No	The price for providing Wireline Access shall comprise of one or more of the following elements: (b) Monthly Recurring Charge
Response: <div style="background-color: black; height: 15px; width: 100%;"></div>			
20714	B.3.1-3	No	Initially, this table shall be completed using street addresses as provided by the Government.

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Response: <div style="background-color: black; height: 15px; width: 100%;"></div>			
20717	B.3.1-3	No	Table B.3.1-3 ***The price from this table shall not exceed the corresponding price from Table B.3.1-1
Response: <div style="background-color: black; height: 15px; width: 100%;"></div>			
20719	B.3.2(a)	No	The price for providing Broadband Access shall comprise of one or more of the following elements: (a) Non-Recurring Charge
Response: <div style="background-color: black; height: 15px; width: 100%;"></div> <div style="background-color: black; height: 15px; width: 100%;"></div>			
20720	B.3.2(b)	No	The price for providing Broadband Access shall comprise of one or more of the following elements: (b) Monthly Recurring Charge
Response: <div style="background-color: black; height: 15px; width: 100%;"></div>			
20721	B.3.2(c)	No	The price for providing Broadband Access shall comprise of one or more of the following elements: (c) Feature Charge
Response: <div style="background-color: black; height: 15px; width: 100%;"></div>			
20730	B.3.2.1-3	No	Table B.3.2.1-3 ***The price from this table shall not exceed the corresponding price from Table B.3.2.1-1

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Response: 			
20731	B.3.2.1-3	No	Initially, this table shall be completed using street addresses as provided by the Government.
Response: 			
20737	B.3.2.3	No	Prices for Cable High Speed Access shall not vary by location within each domestic region (See Section B.6.6).
Response: 			
20747	B.4.1	No	In certain circumstances, a customer-premises based SED unit may additionally function as an element of a network service, such as when it also functions as an edge router for a Layer 2 VPN tunneling arrangement. In such an arrangement, normal SED charges shall apply.
Response: 			
20748	B.4.1	No	Unless otherwise specifically agreed to by the Government, all equipment (hardware, firmware, and software) needed within the contractor's network to provide service (e.g., any wireline access arrangement-implementing equipment [such as a SONET access arrangement ADM], any equipment at contractor's Point of Presence (POP), or equipment otherwise within the contractor's backbone network [POP to POP]) is part of the service (access and/or transport service) and shall not be separately priced as a SED.

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Response: 			
20749	B.4.2	No	The contractor shall provide SEDs necessary and sufficient to enable the Government to implement all proposed services on an end-to-end basis, take advantage of economies of scale in access aggregation and integration, and implement the necessary Management and Applications Service and Security Service functionality.
Response: 			
20750	B.4.2	No	No contractor pricing for a SED shall be considered by the Government, either during the procurement or for addition to the contract by the modification process, unless the contractor's non-recurring price for the proposed device is equal to or less than the lowest comparable price contained in the GSA Multiple Award Schedules (MAS) for the same item from the contractor, where such pricing is contained in the schedules of the MAS covering information technology and telecommunications equipment.
Response: 			

NHC ID	RFP Section	Optional Capability	Price Narrative Requirements for Mandatory IP-Based Services
20751	B.4.3	No	However, for pricing purposes, the contractor shall identify each SED by its separately priced components, as described below.
Response: 			
20752	B.4.3	No	SEDs pricing shall include separate CLINs for the following SED Types: (1) stand-alone units, (2) the base units of packaged SEDs, (3) the separately-priced additional, configurable components of packaged SEDs, and (4) SED accessories.
Response: 			
20760	B.4.3.2.2	No	Also for pricing purposes, the contractor shall place the priced components for a SED in one of four separate technology-related pricing sections, namely (1) Wireline SEDs, (2) Wireless SEDs, (3) Satellite service associated SEDs, and (4) Management, Applications, and Security Service associated SEDs.
Response: 			
20766	B.4.8.1	No	De-installation of contractor-owned devices installed on the customer's premises (a fixed location), including storage, packaging for shipment, and/or transportation, shall be provided by the contractor at no additional charge to the Government.

NHC ID	RFP Section	Optional Capability	Price Narrative Requirements for Mandatory IP-Based Services
Response: 			
20761	B.4.8.1 (a)	No	SED prices shall be composed of some or all of the following elements: A charge for the SED. The contractor shall provide a one-time charge (the Device Non-Recurring Charge or DNRC) and a monthly charge for a contractor-selected time period (the Device Monthly Recurring Charge or DMRC) (See Section B.4.8.2). Refer to Table B.4.8.1-1 for specific requirements regarding the submission of DMRC CLINs. The Agency will select either a DNRC or DMRC at time of order. The DNRC shall be determined by a fixed discount from the manufacturer's official list price for the SED. At the end of the contract, all DMRCs terminate regardless of any remaining months in the selected time period.
Response: 			
20762	B.4.8.1 (b)	No	SED prices shall be composed of some or all of the following elements: (b) An NRC to cover initial installation and outside moves of a SED connected at a fixed location. For a mobile SED, this charge element shall apply for delivery of the device(s) to the user-designated location.

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Response: 			