

Section 3.3 Instructions for Pricing

Qwest is including instructions for pricing for all services offered. These instructions for pricing have been organized to align with the appropriate B Tables, using the reference numbers from within the instructions in Section B of the RFP.

Geographic coverage is contained in Section 3.4 of the Price Proposal.

B.1 Pricing Overview

Qwest is pleased to provide an overview to its pricing proposal so that the Government has a complete understanding of the pricing of Networx products and services.

B.1.1 Purpose

All prices conform to the defined format and structure.

B.1.2 General Principles

Any items that are not separately priced by Qwest are entered as \$0 in the pricing tables. For prices that are effective later than contract award, Qwest has defined the day, month, and year in which the prices are to become effective. Prices are specified for the entire 120 month period.

4 RFP: TQC-JTB-05-0002 March 5, 2007



Pricing for contract pricing years 2-10 is on a Government fiscal year basis. The contract pricing year 11 prices, if applicable, will not extend past 120 months after the date of contract award as provided for in Section H. Contract pricing year 11 prices will not be greater than year ten prices. The first effective prices specified for any service, feature, or SED (effective within a particular contract year) do not increase for the subsequent Government fiscal year if the first effective prices (effective within a particular contract year) are in force for less than a full 12 months. Proposed prices do not change within a Government fiscal year, but may vary from Government fiscal year to Government fiscal year to reflect changes, such as changes in technology, market maturity and improved commercial availability.

Contract pricing year 2 prices will not be greater than contract pricing year 1 prices if contract pricing year 1 is less than 12 months in duration. Contract pricing year 10 prices will not be greater than contract pricing year 9 prices if contract year 10 is less than 12 months in duration.

B.1.3 Pricing Structures

All prices on a row of a price table carry a start date, which is when the prices on that row become effective.

B.1.3.1 Pricing for Telecommunications Services

This is a stipulated requirement; no narrative response is required.

B.1.3.1.1 Domestic and Non-Domestic Services

This is a stipulated requirement; no narrative response is required.

B.1.3.1.2 Prices and CLINs

This is a stipulated requirement; no narrative response is required.

B.1.3.1.3 Use of V&H Coordinates

This is a stipulated requirement; no narrative response is required

B.1.3.1.4 Transport Prices and POP Locations

This is a stipulated requirement; no narrative response is required.



B.1.3.1.5 Pricing for Critical Service Level

This is a stipulated requirement; no narrative response is required.

B.1.3.2 Management and Application Services, Security Services and Special Services Pricing

This is a stipulated requirement; no narrative response is required.

B.1.3.3 Wireless Services Pricing

B.1.3.4 Access Service Pricing

B.1.3.5 Access Arrangement Pricing

B.1.3.5.1 Access Feature Pricing

This is a stipulated requirement; no narrative response is required.

B.1.3.6 Service Enabling Device Pricing

This is a stipulated requirement; no narrative response is required.

B.1.3.7 Service Feature Pricing

This is a stipulated requirement; no narrative response is required.

B.1.3.8 Non-Recurring Charges

This is a stipulated requirement; no narrative response is required.

B.1.3.9 Transition Charges

This is a stipulated requirement; no narrative response is required.

B.1.4 Instructions for Pricing

Where Qwest is allowed discretion in the application of the prices, the choices made by Qwest are clearly stated in this document.



B.1.5 Organization of Section B

This is a stipulated requirement; no narrative response is required.