

3.1 Prime Contractor References (L.30.3.3. M.2.3, Req IDs 128, 130, 131, 132, 133)

Every day Level 3 operates and manages the networks that transport the majority of the world's IP traffic and a significant portion of the world's voice traffic. The scale and quality of our operations enable our customers to achieve their telecommunication objectives seamlessly and transparently. Indeed, many of our customers look to Level 3 to serve as their primary vendor in providing IP -related services.

Our expertise in managing large, complex, multi-vendor programs is reflected in the following references (detailed in subsections 3.1.1 to 3.1.4), selected for their relevance to the scope and reach of the WITS 3 contract as described in Section C of the RFP. References provided are capable of documenting the Level 3's performance on similar contracts. These references are from external entities, not affiliates or businesses related to Level 3.

These contracts range in value from \$100 million to nearly \$500 million and are indicative of the trust our customer's place in the quality of our network and services.

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Level 3 built its business principally delivering large -scale, complex network services to government and commercial customers. In delivering these services, we have often called upon subcontractors (both large and small businesses) to provide non-network, supporting services such as customer premise equipment and technical support services. That is the proven approach we are using for WITS 3 as well. While we do not anticipate that any on e of our subcontract team members, will exceed 20 percent of the contract workload or 20 percent of the contract value, we do provide an overview of the experience of our subcontract team to demonstrate



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