

# 1.0 Executive Summary

## Level 3's WITS 3 Offer

Level 3 Communications, LLC (Level 3) is committed to a future where Government agencies can conduct their business cost effectively by leveraging converged multi-media IP applications. To realize this vision, Level 3 implemented the world's first and most advanced all-IP MPLS network.

We continue to invest in our network to meet customer requirements, including the recent expansion of our metro fiber plant within the National Capital Region (NCR). This expansion strengthens Levels 3's already significant presence within the region and positions Level 3 as a clear alternative WITS 3 provider. **Figure EX-1** provides an overview of Level 3's specialized suite of services offered for WITS 3.

[Redacted]

[Redacted]

In addition to robust legacy voice services, Level 3 will provide GSA and its agency clients flexible, transparent, and high capacity metro network services targeted at meeting a wide variety of agency applications.

[Redacted]

[Redacted]

[Redacted]

Level 3 is the **largest competitive local exchange carrier (CLEC) operating in the US**

[Redacted]

[Redacted]

[Redacted]

[Redacted]

[Redacted]

[Redacted]

### Shared Vision for WITS 3

Level 3 recognizes that as a contract awardee we will be entering into a mutually beneficial partnership with the GSA. In developing our response we have focused on what we believe to be four essential attributes that will make GSA and Level 3 successful as shown in **Figure EX-2**.

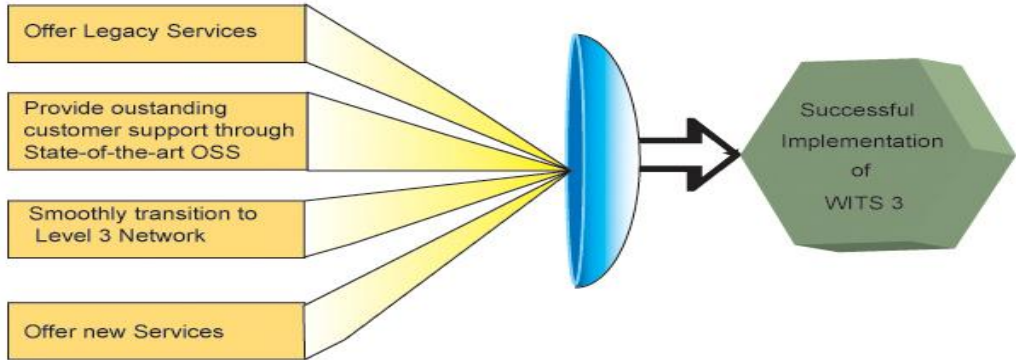


Figure EX-2: Level 3 shares GSA's vision for successful WITS 3 implementation

## Preview of Level 3’s Proposal for WITS 3 Services

*Table EX-1* provides an overview of our proposed offering with respect to the key objectives and issues that GSA faces in transitioning to a new WITS contract.

[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]

Table EX-1. Level 3’s offer meets the key objectives of WITS 3

# Overview of Level 3’s Technical Approach to Providing Mandatory Services

## WITS Voice Services

[REDACTED]

[REDACTED]

This architecture was developed to meet GSA’s key objectives of ensuring backward compatibility with existing WITS interfaces while also providing GSA and agencies a path to converged voice data solutions [REDACTED]

[REDACTED]

## Transitioning to Level 3

Level 3 understands the importance of swiftly transitioning the GSA’s agency customers to the WITS 3 contract with minimal service disruption. Transition of large GSA telecom contracts has historically been a painful experience for the

Government. We also recognize that it will be a “first” for the WITS program. [REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

Our “best practice” approach shown in **Figure EX-4** ensures repeatable success through tools, systems, and processes that we have adopted, developed , and documented based on our extensive transition experience . Since our inception, Level 3 has developed transition expertise as a core competency for the company. We have built a world-class team that has successfully carried out some of the largest and most complex transitions in the industry. [REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]



Figure EX-4: Level 3's repetitive transition process ensures smooth transition of services to Level 3's network

## Management and Operations Concept

Level 3 complements our technical solution with program management and operational capabilities that leverage the unique strengths of our team. Our Program Management Office (PMO), located in Herndon, VA, will work closely with GSA on the WITS 3 program office. Our PMO is directly responsible for WITS 3 business development and program execution. [REDACTED]

[REDACTED]



[Redacted text block]

## Summary

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